

## **ANSWERS TO QUESTIONS FOR THE GAMING CONSULTANT RFP 2023-01**

Is the State of New Hampshire's Charitable Gaming Study Committee (the Committee) looking for an objective review of other jurisdictions' public financial policy and tax structure, or is the Committee looking for actual recommendations for updating financial public policy? *The Study Committee is looking for the former, but ideally would seek recommendations as to current NH financial policy.*

Is the Committee asking for the report to address all areas of Section III of RSA 284:6-c? *No, that is the purview of the Study Commission, we are asking for the report to render objective aide.*

Is it acceptable to bid only on a portion of the Scope of Work (e.g., only the oversight/regulatory review)? *It is preferred that Vendors bid on the entire Scope of Work.*

Would it be permissible to engage a subcontractor to partner with on this project? *Yes, but the contract responsibilities will be with the chosen vendor.*

Will the awarded company's participation preclude it from bidding and performing other services in the future such as testing, auditing or additional consulting work? *Not unless there is a direct conflict.*

May the Committee please provide Appendix A containing the Standard Terms and Conditions of the State of New Hampshire? *Please see attached*

Page 1, second paragraph reads, "the commission shall examine how charities are selected and whether a uniform process should exist". a. Is this included in the Scope of Work under this RFP? *It is not anticipated that would be part of the scope, that is more the purview of the policy makers of New Hampshire.*

Page 1, second paragraph reads, "whether the state should implement a limit on the number of charitable gaming locations." a. Is this included in the Scope of Work, under the "economic analysis" or "financial" components? *It is anticipated an analysis would be done by the vendor as to the size of the potential gaming market, specifically for charitable gaming/HHR machines, in NH*

Page 1, second paragraph reads, "ascertain whether additional licenses for historical horse racing machines would increase or reduce revenues to charities". a. Is this included in the Scope of Work, under the "economic analysis" or "financial" components? *Yes, this is similar to the above question as to the market size of NH.*

Page 3, SECTION 3 – Proposed Scope of Work reads, "an emphasis has been placed on analyzing if the state and the charities are receiving a fair and reasonable financial return for permitting the operators to conduct the activity in-state." a. Does the Study

Committee wish for a tax analysis to be conducted, with recommendations for potential tax increases? *The Study Commission is interested in an analysis to insure that the charities and the state are receiving an equitable amount of funds from the activity known as charitable gambling.*

Pages 3 & 4, SECTION 3 – Proposed Scope of Work refers to “the economic analysis”. a. Does the Study Committee wish for the economic analysis to include: a market study for all charitable gaming in the state, revenue projections for new or existing charitable gaming facilities, tax revenue forecasts, economic impact projections, recommendations on number of charitable gaming licenses statewide, and recommendations on locations for charitable gaming facilities statewide? *Each of these areas are within the scope of what the Study Commission would be interested in learning about.*

b. Does the Study Committee wish for the economic analysis to include: an analysis of potential revenues to charities, and recommendations for changes to existing payment structures? *The Study Commission is interested in an analysis to insure that the charities and the state are receiving an equitable amount from the activity known as charitable gambling.*