## RFP 2021-03 Marketing and Advertising Services Addendum No. 2

The New Hampshire Lottery is amending this RFP as follows:

1. Delete Evaluation Criteria on Page 9 and Add:

## **Evaluation Criteria Assigned Points**

**Total Possible Points** 

## A. Core Scope of Work

<b>Initial Evaluation</b>	
a. Responsibility Analysis	10
b. Administrative Proposal	50
c. Case Studies	40
Presentation (for Invited Proposers) Price Proposal	50 50
<b>Total Possible Points</b>	200
B. Digital Media Scope of Work	
Initial Evaluation	
a. Responsibility Analysis	10
b. Administrative Proposal	50
c. Case Studies	20
Presentation (for Invited Proposers)	50
Price Proposal	50

2. **Delete** "Illustrative case study samples provided as hard copies or links to the web will not be accepted and may disqualify potential Proposers who submit them." (Page 35) and **Add:** 

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<sup>&</sup>quot;The Lottery will accept links within the case studies so long as they are supplemental to the written submission."